



## Commercial Analyst | US

### Your role

As commercial analyst, your priority will be to support Sight's Head of US and the full commercial team in growing the American market exponentially. More specifically, you will:

- Support the US sales team by being the first point of contact for inbound interest, generating leads, and managing other early parts of the selling process (including travelling to customers)
- Conduct research and analysis to develop in-depth understanding of various US client segments, and to inform strategy
- Be responsible for executing projects crucial to building Sight US and driving faster adoption of OLO
- Contribute to building awareness of Sight in the market by identifying, organizing and attending exhibitions and events across the country
- Prepare and improve sales and customer success materials to scale Sight operations in the US and globally
- Take initiative to improve internal tools and processes, and to enable the scaling of our US team and culture

### Your skills, experience, and potential

To succeed in this role, you:

- Love innovation, and have the passion, enthusiasm, and entrepreneurial spirit to step up to any challenge, and help bring Sight's technology to market
- Are a mission-driven individual, who excels in a collaborative team environment, and cares deeply about making positive change
- Have exceptional interpersonal skills and establish productive customer and colleague relationships
- Excel at juggling priorities across multiple projects and are comfortable operating with autonomy
- Are organized, thoughtful, and have a track record of excellent performance on projects in previous work, studies, or extra-curricular activities

## What Sight Diagnostics can offer you

- Rapid growth! Sight's team doubled in size in the past 9 months, and is expected to double again in the next year. As the team continues to grow, you will have the opportunity to set high development goals for yourself progress quickly in your career
- A highly collaborative and caring environment, working alongside distinctive colleagues previously at McKinsey, Google, London Business School, Harvard & INSEAD
- A culture that values achievement and performance, not hierarchy, bureaucracy and compliance
- Continuous investment in your professional development with regular structured feedback
- Some local and occasional international travel opportunities

## About Sight Diagnostics

The faster we diagnose, the faster we can treat. At Sight Diagnostics, we aim to improve health through faster and pain-free diagnostic testing.

Sight's latest device, OLO, performs a Complete Blood Count, the most commonly ordered blood test, in minutes, not hours. It's compact: designed to be used by anyone, anywhere. The OLO analyzer is FDA 510(k) pending, not available for sale in the United States.

Sight's method, developed over a decade of research, represents a step-change in diagnostic technology. Our analyzers create a digital version of your blood, by capturing 1,000 highly detailed images of a finger prick sample, which is then analyzed by our proprietary algorithms. Sight's first product was focused on detecting Malaria, used in 24 countries, and has delivered almost 1 million tests to date.

At Sight, exceptional individuals work together to achieve extraordinary things. We have rapidly growing offices in London, New York, and Tel Aviv.

Learn more at [sightdx.com](http://sightdx.com).

## Apply now

Email us at [usa.careers@sightdx.com](mailto:usa.careers@sightdx.com)

## Our policy

Sight is an equal opportunity employer. We don't discriminate on the basis of age, gender, race, religion or belief, sexual orientation, or disability.