

Implementation Specialist | UK | Frequent international travel

Language requirements

Fluency in English, other European languages desirable but not required

Your role

As an Implementation Specialist, you will become an expert in Sight's hematology analyzer, OLO.

Reporting to the Product Team in Tel Aviv but working alongside our UK Commercial Team, you will manage the implementation of OLOs at customer sites. Your deep product knowledge will inspire, guide, and train our customers in their use of OLO. In your day-to-day role, you will:

- Manage and oversee installations of OLO at customer sites, including preparation of the necessary materials: protocols, authorizations, connections, etc.
- Prepare, coordinate, and conduct training sessions for OLO operators and customers
- Work alongside our sales team to ensure successful customer trials: monitoring operations, collecting data, measuring impact, presenting results to key stakeholders, etc.
- Support customers during their ongoing use of OLO in selected areas: e.g., service interventions, new user training, workflow redesign and change management
- Managing UK logistics for installations, ongoing trials, active sites
- Provide support during industry conferences, events, and major customer or partner meetings with live product demos, presentations, and Q&A sessions
- Build and maintain lasting relationships with our customers, suppliers, and partners
- Empower Sight's R&D team to develop the next generation of products by gathering data and insights from pilots in the field
- Shape new processes, best practices and improve product knowledge at Sight

Your skills, experience, and potential

- You have a strong academic track record across both school and university studies
- You have experience in project management and designing tools to support in carrying a task from start to finish
- You have strong technological adeptness and are comfortable with data, analytics and constructing detailed documents (protocols, training manuals, work instructions)
- You are a natural and skilled teacher
- You have distinctive verbal, written, and presentation capabilities

- You are a detail-oriented, well-organized, solution-oriented, and motivated individual that is confident under pressure
- You can handle multiple projects and changing priorities with minimal supervision
- You are excited to work with partners in a variety of multicultural environments

Sight Diagnostics

The faster we diagnose, the faster we can treat. At Sight Diagnostics, we aim to improve health through faster and pain-free diagnostic testing.

Sight's latest analyzer, OLO, performs a Complete Blood Count, the most commonly ordered blood test, in minutes, not hours. It's compact, designed to be used by anyone, anywhere.

Sight's method, developed over a decade of research, represents a step-change in diagnostic technology. Our products create a digital version of your blood, by capturing 1,000 highly detailed images of a finger prick sample, which is then analyzed by our proprietary algorithms. Sight's first product was focused on detecting malaria, used in 24 countries, and has delivered almost 1 million tests to date.

More recently, OLO obtained CE mark and FDA 510(K) clearance, demonstrating its significant equivalence to Sysmex XN, one of the most common lab-grade analysers in the market.

At Sight, exceptional individuals work together to achieve extraordinary things. We have rapidly growing offices in London, New York, and Tel Aviv.

Apply now

Email us at careers@sightdx.com

Our policy

Sight is an equal opportunity employer. We don't discriminate on the basis of age, gender, race, religion or belief, sexual orientation, or disability.