

Product Specialist | US | Frequent domestic travel

Language requirements

Fluency in English

Your role

As a Product Specialist, you will become an expert in Sight's hematology analyzer, OLO.

Working alongside our sales team, you will manage the installation of OLOs at customer sites. Your deep product knowledge will then inspire, guide and train our customers in their use of OLO. In your day-to-day role, you will:

- Manage and conduct installations of OLO at customer sites, including preparing the necessary materials: protocols, authorizations, connections etc.
- Prepare, coordinate and conduct training sessions for OLO operators and customers
- Work alongside our sales team to ensure successful customer trials: monitoring operations, collecting data, presenting results to key stakeholders etc.
- Support during industry conferences, events, and major customer or partner meetings with live product demos, presentations, and Q&A sessions
- Build and maintain lasting relationships with our customers, suppliers, and partners
- Support customers during their ongoing use of OLO in selected areas: e.g., service interventions, new user training etc.
- Empower Sight's R&D team to develop the next generation of products by gathering insights, data collection, and pilots from analyzers in the field
- Shape new processes, best practices and improve product knowledge at Sight

Your skills, experience, and potential

- You have a proven track record of in-field training in the medical field, preferably in point-of-care medical devices
- You have experience in project management and delivery of medical device installations at customer sites
- You have strong technological adeptness and are comfortable with data, analytics and protocol design
- You are a natural and skilled teacher
- You have distinctive verbal, written and presentational capabilities
- You are a detailed oriented, well-organized, solution-orientated, and motivated individual that is confident under pressure
- You can handle multiple projects and changing priorities with minimal supervision

- You are excited to work with partners in a variety of multicultural environments

Sight Diagnostics

The faster we diagnose, the faster we can treat. At Sight Diagnostics, we aim to improve health through faster and pain-free diagnostic testing.

Sight's latest analyzer, OLO, performs a Complete Blood Count, the most commonly ordered blood test, in minutes, not hours. It's compact, designed to be used by anyone, anywhere.

Sight's method, developed over a decade of research, represents a step-change in diagnostic technology. Our products create a digital version of your blood, by capturing 1,000 highly detailed images of a finger prick sample, which is then analyzed by our proprietary algorithms. Sight's first product was focused on detecting malaria, used in 24 countries, and has delivered almost 1 million tests to date.

At Sight, exceptional individuals work together to achieve extraordinary things. We have rapidly growing offices in London, Silicon Valley, and Tel Aviv.

Apply now

Email us at careers@sightdx.com

Our policy

Sight is an equal opportunity employer. We don't discriminate on the basis of age, gender, race, religion or belief, sexual orientation, or disability.